

# Embedded Analytics: Buy or Build?

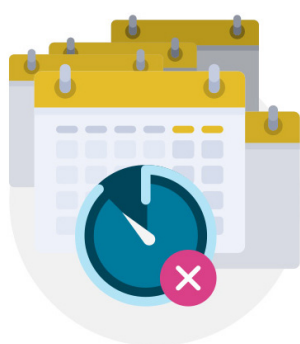
Embedded analytics lets you integrate custom-branded data visualizations directly into your apps, offering self-service analysis and insights. Buying from a vendor offers speed and reliability, while building gives you greater control—and the full burden of development and execution. So, should you buy or build?



Is embedded analytics  
your development team's  
**core specialty?**

Solution-building can take additional  
developer time and energy

**YES** **NO**  
Consider buying

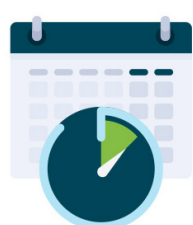


Can you afford to take  
**7 months or more**  
to get to market?

The avg. build time—if  
everything goes as scheduled

**YES** **NO** Check out buying options—it saves money and time  
60 days: Minimum to-market timeframe for provider solutions

Will you have additional time and budget to maintain, upgrade,  
or build more dashboards and visualizations in the future?  
New dashboards → Additional development and testing time



3 months minimum



\$45,000+



Software maintenance costs:  
An additional 20% of the  
original build cost—per year

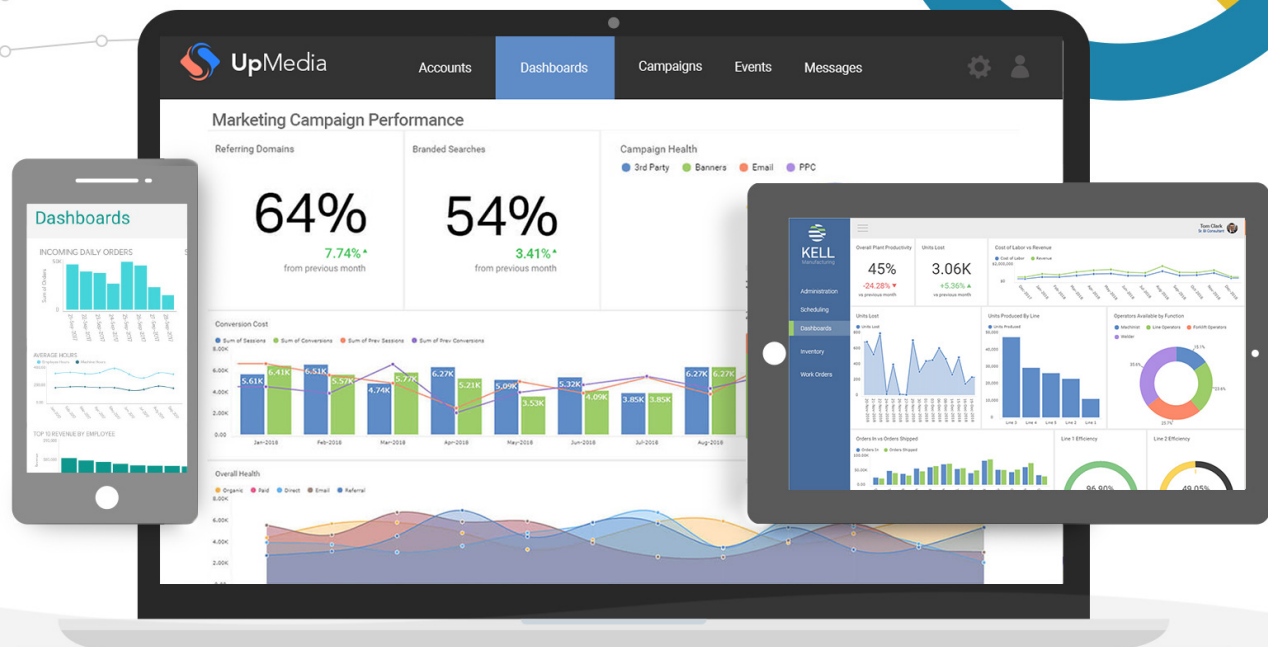
**YES** **NO**  
**You should build!** Determine your company  
needs, and get started.  
**You should buy!** Vendors are  
constantly updating their products  
with new features and offer pricing  
parameters to maintain your solutions.

## Embedded Analytics: What Your Users Need

If you're just diving into embedded analytics—or  
not sure what resources to spend—look at the  
industry's current state, which shows embedded  
analytics as essential for app and user growth.

**87%**

of application providers say  
that embedded analytics is  
important to their users



Get to Market Faster. Embed Reveal's custom visualizations right into your apps.  
**Get started with our predictable pricing!**

[revealbi.io](https://revealbi.io)



### Sources

O'Reilly 2016 Data Science Salary Survey, John King & Roger Magoulas  
Average Salaries Around the Globe, Staff.com, 2012  
What software engineers are making around the world right now, TechCrunch, Feb. 9, 2017  
IT Salaries: Which Is the Highest-Paying Country for a Software Developer?, Daxx, April 20, 2015

The PayScale Index Q2 2017, United States  
Robert Half Technology 2018 Salary Guide for Technology Professionals  
Data Analytics Top Trends in 2017 – Innovation Enterprise  
Embedded Analytics Market 2017, Markets and Markets